

# BUSINESS



SHOW GUIDE









Media sponsor:









I N S T I T U T E OF T E C H N O L O G Y

# Creative solutions to your



# WELCOME TO THE SHOW

# We are delighted to welcome you to the Grow Your Business Show 2022!

The current economic climate is showing us how vital it is to work together and support each other through a strong business community. We've been focused on doing everything we can to help do just that. With that said we would really encourage you to take advantage of all the opportunities we have here today to learn, collaborate and grow your business so make sure you plan your day carefully!

We have an action packed day ahead for you which includes a morning networking breakfast, two speed networking sessions, a women's power panel discussion and 10 seminars led by industry experts & keynote speakers.

Thank you to all of you – attendees, exhibitors, and media partners - for making this possible, especially our fantastic sponsors: Copley Clark Solicitors, Epsom & Ewell Borough Council, Nescot and Surrey Chambers of Commerce.

We hope your day with us is as enjoyable as it is productive. If you have any questions or need any help, look out for one of the GYBS team who will be more than happy to help.

The GYBS team

# **TELL US YOU'RE HERE!**

# **#GYBSUK**



@growyourbusshow



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#growyourbusinessshow

# **AGENDA**

08:00AM-9:15AM MORNING NETWORKING Sponsored by







**EXHIBITION DOORS OPEN** 





10:00AM-11:50AM **SEMINARS BEGIN** 







1:30PM-2:00PM SPEED NETWORKING **SESSION TWO** Hosted by



2:40PM **SEMINARS END** 

3:00PM **SHOW ENDS** 

# TEL/GUS



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UK Head Office

Telsa Media House 90 Stafford Road Wallington Surrey SM6 9AY 02039174145 hello@telsamedia.com

# 

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# How well are you managing your finances?

Visit us on stand 13 to take our 2-minute financial healthcheck and receive your no obligation personal report.

Or if you prefer, you can enter our competition to win a bottle of Champagne!

You can also chat to one of our financial advisers to hear more about what we do and how we can help you.

hjpcfp@sjpp.co.uk 01306 742200 www.hjpcfp.com

Senior Partner Practice



# SEMINAR ROOM TWO



10:00-10:30AM

# JIMMI JAKOBSEN CEO, Carbon & Finch

"The future of sales"



10:40-11:10AM

# **SOMAYEH AGHNIA**

Co-founder & CEO, Geeks

"A Finger to Recession through Innovation"



11:20-11:50AM

# **LOUISE HARRIS**

Founder & Lead Marketing Communications Consultant, Connected Comms Society

"Why authenticity and purpose is the key to growing a business"



13:30-14:00PM

# **BERNICE CHOO**

Marketing Director, Business Clan

"Take the guesswork out of business planning. Start with strategy"



14:10-14:40PM

# CHRIS LAMBERT-GORWYN

Award Winning Author & Business Owner, Heart Centred Business

"Get more clients now!"

#GYBSUK 9

The Partner Practice is an Appointed Representative of and represents only St. James's Place Wealth Management plc (which is authorised and regulated by the Financial Conduct Authority) for the purpose of advising solely on the group's wealth management products and services, more details of which are set out on the group's website www.sjp.co.uk/products. Partner Practice is a marketing term used to describe representatives of St. James's Place. The 'St. James's Place Partnership' and the titles 'Partner' and 'Partner Practice' are marketing terms used to describe St. James's Place representatives.



Your Local Lawyers - With You Every Step of the Way

FREE INITIAL CONSULTATION - SPEAK TO A LEGAL EXPERT TODAY Call 0800 999 4437 or email info@copleyclark.co.uk **Local offices in Banstead & Sutton** 

Whether it is moving home. ending a relationship or coping with the loss of a loved one, dealing with a legal matter can be stressful, time consuming and expensive. But it doesn't have to be this way.

With the right expert legal assistance, you can ensure your legal needs are taken care of with as little stress, time and cost as possible.

# Expert Legal Advice - Try our **FREE** initial consultation

At Copley Clark (part of the Parfitt Cresswell Law Group) we understand that instructing a law firm can be a daunting prospect, often at a time when things can seem overwhelming which is why we offer a FREE initial consultation with one of our legal experts so that you can get to know us better and decide whether we are the firm for you.

# More than 110 years of history as a regional firm

With over 90 team members and having helped thousands of individuals with expert legal assistance, we are here to take away your legal headaches by

providing you with expert legal

We have legal experts who specialise in and can assist you with the following:

- Family Law: separation and divorce, cohabitation, children & finances and nuptial agreements
- Private Client Matters: Wills, Probate, Lasting Powers of Attorney, Trusts & Tax Planning and Elderly Client Services
- Residential and Commercial **Property**
- Business Law
- Employment Law
- Dispute Resolution

To arrange your FREE initial consultation simply call us on 0800 999 4437 or email info@copleyclark.co.uk quoting GYBS22 and a member of our team will be happy to assist. Alternatively, you can scan the QR Code below to arrange your consultation on our website.



Copley Clark - your local lawyers, with you every step of the way

# COPLEY CLARK SOLICITORS

# **NEED LEGAL ASSISTANCE? WE'VE WRITTEN THE BOOK ON IT!**

# **GET YOUR FREE COPY NOW**



We are passionate about making the law accessible to all which is why we also offer complimentary copies of our legal information books The Good Divorce Guide, The Later Living Guide and the upcoming Home Mover's Guide.

Written by our legal experts these books are packed full of helpful information that will guide you through the legal maze and separate the truth from the myths.

To request your copy visit our website and click the Request a Free Book button www.parfittcresswell.com or scan QR Code below



We have offices across the South East of England including Sutton, Banstead, London, Windsor, Reading, Haywards Heath, Uckfield, **Tunbridge Wells & Edenbridge** 

# We have got our own radio show! **Legal Chat - Every Wednesday 1PM**

Hear from our legal experts as we sit down with Connections Radio to discuss various legal topics in Legal Chat airing every Wednesday at 1PM on Connections Radio.

Answering the commonly asked questions our legal experts receive, Legal Chat makes the often complex world of law that little bit easier to

Have a question for our experts? Email info@connectionsb2b.co.uk





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ConnectionsRADIO



Download the Connections Radio App now from the Google Play & Apple Stores and listen ON DEMAND





**WOMEN'S** 

**POWER** PANEL

# **WOMEN IN TECH**

12:00-13:20

The hugely popular Women's Power Panel Discussion is back, sponsored by Geeks Ltd. This is the section of the show dedicated to Surrey business women and this year we are paying special attention to the topic of 'Women in Tech'.

With only a quarter of the UK tech industry being women we want to explore what the challenges are getting into this industry. How our panelists have survived and thrived in this sector and what the benefits are to pursuing a career or business in tech.

Female tech positions are needed now more than ever and all our panellists are passionate about highlighting how the industry would benefit from greater inclusivity and more diverse representation.

This is a fantastic opportunity to meet like-minded ladies within the county, hear their stories and help guide you on your business journey.

Proudly sponsored by:





**SOMAYEH AGHNIA** Co-founder & CEO of Geeks

GEEKS









**AMY O'DONNELL** Senior Program Manager Nominet

N NOMINET



**SUSIE RAMROOP** Mindset Coach, Speaker & Author





**DELIA PORTER** Founder & Managing Director of Business Clan



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# E V E N T P R I N T I N G

Banners | Display Stands | Flags Flyers | Posters | Promotional Items | Signage | Tickets

# SHOP SIGNAGE

A-Frames | Large Format Printing Shop Fronts | Window Graphics

V E H I C L E S I G N A G E

WEBSITES

WORKWEAR

AND MORE

# EXHIBITORS A-Z



together.

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become the success you want to be in

business. More sales, more money and

more time are the results of us working

philip@activateyoursuccess.co.uk

activateyoursuccess.co.uk



# BAIRD CONSULTING

BEM CONSULTANCY

BEM Consultancy

Baird Consulting offers award winning finance and accountancy services to small businesses and start-ups.

Whether you're just starting a business and are unsure of your needs, or an established business looking at your options, we provide a service tailored to your specific needs, and one which can grow as your business needs grow.

This means that you'll never find yourself paying for services you don't need, but you'll also always have the advice and support you need available.

05603 847 134 info@baird-consulting.co.uk baird-consulting.co.uk

I offer pragmatic solutions to help grow your business, either through automating routine sales and marketing tasks and/or business coaching.

Are you losing leads/sales because they're not being followed up properly? Having a headache trying to manage data in different places?

If so, I can offer independent software advice and solutions to automate routine sales and marketing tasks to save you time and money.

Need someone to help with your marketing strategy? Would you like to have a system for increasing and keeping clients?

As an Entrepreneurs Circle Certified Coach, I will help you to use the Entrepreneurs Marketing and Sales system to grow your business and profits.

barbara@bemconsultancy.com

STAND 03

STAND 40



# THE BEST OF EPSOM & EWELL

STAND 05



ultimate local business guide; our mission is to take the stress out of finding great, recommended local businesses – we assess them, so that you don't have to! Then we promote them through a variety of marketing streams.

We are a hub for everything local where you can keep up to date with what's happening in the area and have your say on the things that matter.

0173 735 0079 nstickland@priorybridge.com thebestof.co.uk/local/epsom-and-ewell



# **BNI EMERALD**

We are a friendly referral network group whose aim is to increase the success of each of our members in business through the principle of Givers Gain.

07500 901223 steve@bnisurrey.com



# BUCKINGHAMSHIRE AND SURREY TRADING STANDARDS

Buckinghamshire and Surrey trading standards provides a dedicated team of business advisors serving both counties. Whether you are thinking of starting your own business or are already established we can tailor support helping you deliver your business goals and making compliance easier.

Consumer protection law means businesses must meet certain standards, which include protecting your customers. Looking after your customers not only makes good business sense but usually means that you will also be complying with the law.

0300 123 2329 (opt 2)

business.advice@surreycc.gov.uk surreycc.gov.uk/business-andconsumers/trading-standards

STAND 31

STAND 55

STAND 43



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# Get in touch with the Leatherhead team

020 8936 3970

julie.sebastianelli@mattioliwoods.com

# **EXHIBITORS A-Z**



#### **BUSINESS CLAN**



# **BUSINESS**DOCTORS



# **CARBON & FINCH**

Business Clan helps businesses grow by providing knowledge, expertise and implementation services all under one roof. Our award-winning team of highly qualified and experienced professionals work together across functional areas to provide an integrated service.

Business Strategy - Brand & Digital Marketing - Web Design & CRM - HR Management & Support - Accountancy & Bookkeeping - Contracts & Compliance. Partner with us to grow your business.

020 3488 4811 info@businessclan.com

Business Doctors offer practical, downto-earth support for business owners to help them unlock the opportunities in their business. Running a business isn't easy, we help businesses build a robust and compelling strategy followed by implementation plans on sales, marketing, people, coaching, finance etc.

We don't believe in one size fits all, every business is unique.

Whether you are just starting, looking to scale or wanting to exit your business, we can help

07889 269 573 steve.iebson@businessdoctors.co.uk Carbon and Finch, a Microsoft Partner since 2009 with expertise in Microsoft Dynamics 365. Delivering the next generation sales and marketing engagement platform.

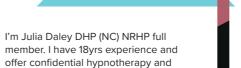
01372 303 304 support@carbonandfinch.com

STAND 06 STAND 19



# CHANGES

STAND 26



psychotherapy, in person or virtually. I've had much success in helping clients make lasting positive changes and feel more calm, relaxed and confident.

I can help with: Stress, anxiety, weight

I can help with: Stress, anxiety, weight loss, addictions, fears and phobias, public speaking exam/tests/interview nerves, relationship difficulties, confidence goal setting, enhancing sporting ability and professional development.

0208 402 2882 / 07956 000 422 info@julia-daley.co.uk



# CHANGING MINDS TRAINING



### **CHEF RENU B**

Did you know the average cost of poor mental health per employee is £1,560? We are on a mission to help business leaders reduce this cost by implementing mental health training that tackles stigma and encourages proactive management of mental health. Together we will.

01293 785 264 enquiries@changingmindstraining.com changingmindstraining.com Private Chef Renu Ballantine caters for bespoke dinners, private household cheffing, corporate lunches, events and special occasions, pops ups and healthy food deliveries. She also provides cooking classes or parties and creates bespoke healthy meal plans, in Surrey and the Greater London area.

Creating nutritionally balanced, local produce led, personal dining experiences, Chef Renu B's services utilise training are from Leiths a School of Food and Wine and are tailor made to suit every company or individual client's needs.

renuballantine@me.com chefrenub.com

STAND 60

STAND 04

STAND 42





Sally Bosman

# Your friendly, local travel expert!

Whether you're after a beach holiday or a romantic hideaway;
Maybe a multi-generational cruise or a tent on the Masai Mara;
How about a magical trip to meet Santa or watching the F1 in
Abu Dhabi? From Skiing in the Dolomites to a zip-wire over
the jungles of Costa Rica; A Theatre break in London or
even tying the knot on a desert island ...

If you can dream it ... I can book it!

- P: 01737 789355
- M: 07498 209658
- E: sally.bosman@notjusttravel.com
- W: https://sallybosman.notjusttravel.com







# Business Networking, but not like all the rest!

"Such a friendly group of ike-minded entrepreneurs!" Sally (Not Just Travel)

"Best networking group by far!" James (Baird Consulting)

- no 60 second pitches
- no referral targets
- no joining fee
- no business type limits
- RH
- venues and online events
  - try out two events free
  - affordable membership
  - wine giveaways





"A positive, uplifting & valuable networking experience!" Lisa (The Surrey Circle) "Friendly networking for like minded local businesses" Rachel (Rachel Thornhill Photography)

www.rhnetworking.co.uk

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# **EXHIBITORS A-Z**



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With one of the best-trained teams in the industry, Cleankill prides itself on being as 'green' as possible when dealing with everything from pest birds to rodents, bedbugs and cockroaches. It is the only pest control company in England to hold the Investors in People Gold award.

0208 668 5477 info@cleankill.co.uk

## Coast to Capital

# **COAST TO CAPITAL**

The Coast to Capital Growth Hub team provides fully funded advice, support, investment and strategic leadership to help small and medium sized enterprises drive sustainable business success and regional economic growth in East Surrey (Epsom and Ewell, Reigate and Banstead, Tandridge and Mole Valley), West Sussex and Brighton and Hove.

0129 330 5965 growth.hub@coast2capital.org.uk c2cbusiness.org.uk

# Connected Comms Society

# CONNECTED COMMS SOCIETY

Connected Comms Society is a hybrid marketing communications agency that provides tools, training and talent to help your business and team grow. We're on a mission to help companies grow authentically with purpose by connecting more meaningfully with the people that matter most - your customers, colleagues and communities.

Through a combination of done for you, done with you and do it yourself services - you get access to world class, corporately trained professionals in a flexible way that suits you.

louise@connectedcommssociety.com

STAND 30

# **SPEAKING TODAY**

onnectionsb2b

#### **CONNECTIONSB2B**

STAND 20

Being an SME business owner can be stressful. One thing that shouldn't be stressful is growing your list of professional contacts and promoting your business.

At Connectionsb2b we help SME business owners do just! With Connectionsb2b's monthly online networking events, bi-monthly digital business magazine and our very own radio station, Connections Radio you can promote your business and be a part of our vibrant community.

info@connectionsb2b.co.uk connectionsb2b.co.uk

# **COPLEY CLARK**

# COPLEY CLARK SOLICITORS

At Copley Clark, we understand that dealing with legal matters can be stressful. We know how important it is for your legal needs to be taken care of efficiently with expert legal advice.

Whether it is Family Law, Later Living Matters such as making a will, Lasting Powers of Attorney or dealing with the loss of a loved one's probate, Residential/Commercial Property or Employment Law, take advantage of our complimentary no-obligation initial consultation and get the expert advice you need to resolve your legal headache.

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Costco Wholesale is a membership club, dedicated to bringing our members quality goods and services at the lowest possible prices. You'll find everything from groceries, electronics, clothing and cleaning supplies in one warehouse. We're able to bring such great values because of our enormous buying power, and you get to enjoy the convenience of one-stop shopping.

0208 253 4124 marketing121@costco.co.uk costco.co.uk

STAND 61

STAND 25

STAND 56

# Attention: Small Business Owners!

# Are you:

- ► losing leads/sales because they're not being followed up properly?
- ► frustrated with trying to keep on top of admin tasks?
- ► having a headache trying to manage data in different places?



Discover how you can save time and money, grow your business (and retain your sanity!) by automating sales and marketing tasks.

Contact: barbara@bemconsultancy.com

BEM Consultancy

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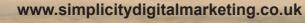
A full Service Digital Marketing Agency with everything you need to attract new customers.

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If you are ambitious about taking your business to the next level, we will help you get there.

the next level, we will help you get there.

Our methods are simple. We do it all for you.





# **EXHIBITORS A-Z**



# CYGNET IT SERVICES

The best IT services are ones you rarely think about – they are there for you running effectively, so you can continue

Cygnet IT Services are specialists in IT Services for Small Business and Charities. Whatever your requirement or budget, we will work with you to achieve maximum value from your IT Investment and provide technical support options to assist in the smooth running of your organisation, accompanied by our simple, reliable, and approachable service

working without a glitch.

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020 8619 1200 info@cygnet.it

# ---

## **DESIGN JD**



# EPSOM DIGITAL LTD

Are you ready to dream? It's our dream to work together with companies and create successful brands that can attract the right customers and thrive. To do it, we listen, challenge, and innovate to create something truly iconic. With your brand established, we make sure it reaches the right audience, maintaining a clear and consistent visual approach. We focus on attracting new customers while keeping your existing ones. If you can dream, we will create...

0203 137 5513 hello@designjd.co.uk Epsom Digital Ltd provides measurable digital marketing, consultancy, training and agency services for our local business community and clients investing in the UK. We are experts in integrated marketing campaigns, technical SEO and Google ads management as part of continually improving digital marketing strategies. After years of experience with global Tech giants, we want to assist with digital transformation by providing quality localised services at affordable rates.

01372 432 168 info@epsomdigital.co.uk

STAI

# STAND 49

# **STAND 29**



# EPSOM & EWELL FAMILIES

STAND 54

Epsom and Ewell Families is a one stop platform supporting local connections. On the business directory you will find recommended services which have been reference checked to ensure quality and trust. On the blog you will find information from events to reviews. With a strong social media presence, the aim is to keep you informed with up to date and relevant information from services offerings, local news, charity and community causes and competitions.

This is a platform that supports both businesses and the local community. Founder Devenia Besant has won Networker of the Year 2019 with national business recognition awards The Family Network for a reason.

devenia@epsomandewellfamilies.co.uk

# EPSOM BOROUGH COUNCIL

# EPSOM & EWELL BOROUGH COUNCIL

# Evolve.

Epsom & Ewell Borough Council is committed to supporting local business.

We recognise that our businesses are core contributors to the prosperity of the borough.

We have adopted an economic development action plan to provide the overarching strategy for local economic development.

We offer a range of business services and also work in partnership with other organisations that provide business support in the borough.

0137 273 2000 contactus@epsom-ewell.gov.uk epsom-ewell.gov.uk

# **EVOLVE**

Evolve is an innovative brand and marketing agency that helps businesses realise their growth potential faster. We work in partnership with entrepreneurs and business leaders to build brands, reputations and digital experiences that drive competitive advantage and accelerate growth.

01932 977 032 hello@goevolve.co.uk

**MEDIA PARTNER** 

STAND 28

STAND 64



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streamline finding and qualifying leads

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# **ABOUT US**

JeffreyAl is a smart engagement platform that helps growing companies to accelerate growth by automating sales, marketing and customer service, unlike traditional CRMs or manual processes.

# **FEATURES**



Easy to use CRM



Marketing automation



Trackable sales flow



Al - teach JeffeyAl to respond to client emails

# **EXHIBITORS A-Z**



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**FSB** 

# GEEKE

GEEKS

Established over 40 years ago to help our members succeed in business, we are a non-profit making and non-party political organisation that's led by our members, for our members.

As experts in business, we offer our members a wide range of vital business services including advice, financial expertise, support and a powerful voice in government.

FSB is also the UK's leading business campaigner, focused on delivering change which supports smaller businesses to grow and succeed.

07825 029 327 ray.abrahams@fsb.org.uk

Geeks work with ambitious innovators and entrepreneurs in different industries who can (or can't!) think of new ways for solving a problem or enhancing one more aspect of their industry by leveraging technology. As technologists with a strong software delivery heritage, our army of Geeks use unique tools to create strategies, design roadmaps, and implement software projects that help to deliver our clients' overall business plans. We don't believe in tech for its own sake, we believe it should make today simpler and tomorrow worth looking forward to. And if it doesn't? It shouldn't exist.

0203 507 0033 hello@geeks.ltd.uk

STAND 66

STAND 63

STAND 23



**GET AHEAD VA** 



**GO EPSOM** 



GODDARDS ACCOUNTANTS

Get Ahead Surrey provides business and marketing support to help you grow your business. We take off your desk the tasks you either don't have the time or the skills in house to do and give them to our experts, who complete them efficiently, with flair and in budget.

07956182488 joanne@getaheadva.com getaheadva.com Go Epsom is the Business Improvement District for Epsom town centre and The Downs. They provide support and assistance to Epsom's businesses and promote Epsom as a destination for visitors and workers. Go Epsom invest in public art, cultural events, streetscene improvements, safety and crime prevention; all focused on making Epsom a great place to visit, work and live.

01372 878 524 info@epsombid.co.uk Goddards Accountants work with clients using Cloud Based Accountancy software such as Quickbooks and Xero, to enable their businesses to be more efficient and cost effective. In addition the Businesses will be MTD compliant for the Quarterly Corporation Tax Returns.

0208 941 2187 info@goddards-accountants.co.uk

cloudaccountingkingston.co.uk

STAND 08 STAND 47 STAND 67

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Costco Wholesale is a membership warehouse club, dedicated to bringing our members quality goods and services at the lowest possible prices. We provide a wide selection of merchandise, plus the convenience of speciality departments and exclusive member services, all designed to make your shopping experience a pleasurable one. We are confident in the quality and value of our products, and we stand behind them with our quarantee of satisfaction.

# **Membership**

The annual membership fee for **Standard Trade Membership\*** is £22 ex VAT (£26.40 inc VAT). The annual membership fee for **Standard Individual Membership\*** is £28 ex VAT (£33.60 inc VAT).

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For more information and to preview our warehouses visit www.costco.co.uk/join or scan the OR code.



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JOIN TODAY Special Offer

Expires: 30th April 2023

† Sign up for membership with this advert at our Croydon warehouse and receive a £10 voucher to spend online at www.costco.co.uk. New members only. \*Membership Criteria applies. Membership must be obtained before purchases can be made. \( \Delta \text{Qualifying ID required to preview in the form of business evidence or company payslip ID. Accepting Mastercard, American Express and Visa credit cards as well as cash, debit card or cheque. No cash or cheque at fuel station. Fuel stations not available at all locations. JN32110



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	Identification for eligibility required. Purchases may only be made once full membership is obtained.
COSTCO USE ONLY	
Authorised by:	Date :

# **Partner With Us To Grow Your Business**



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**HR Management & Support** 

Contracts & Compliance

Join Bernice at our Strategy seminar: Take the guesswork out of business planning. Start with strategy Seminar Room 2 at 1:30pm (free entry)



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# EXHIBITORS A-Z



# GOOD COMPANY

# Hands On

#### **HANDS ON IT**



# HARVEY WATER SOFTENERS

Good Company is a charity working to prevent and alleviate poverty in East Surrey. Our mission is to lead our community towards a poverty-free future, while supporting those who need our help. We demonstrate our values by being compassionate, kind, trusting, engaged, non-judgemental and resourcing. We run foodbanks, a Pantry support work a refugee network a poverty commission and other local

0208 786 8221 goodcompany.org.uk Hands On IT deals with and prevents the frustrations that computer systems sometimes bring. Working with organisations that don't have in-house IT support or have a member of staff dealing with IT internally who needs cover or assistance with larger jobs. Established in 1995, the company has grown around the philosophy of providing friendly and patient support along with the sale of hardware and systems that fit a customer's needs..

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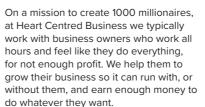
07834 812 425 ryan.dennington@harvey.co.uk

STAND 01

# STAND 14



# HEART CENTRED



If you want some immediate insight as to what you could do to move your business forward then email hello@ heartcentredbusiness.com or call the team on +44 (0)333 987 4245 and set up a complementary Business Growth Session now!

#### 0333 987 4245

hello@heartcentredbusiness.com heartcentredbusiness.com



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Helpsetupmybusiness (HSMB) is part of the KDS Digital group and a full service consulting business offering advice, support and mentoring to entrepreneurs and people considering starting up their own business as well as existing businesses that need to move to the next level.

Our highly skilled team of professionals bring together a diverse range of complementary skills across the main business areas namely, Business Formation & Setup, Sales Growth, Financial Planning, Marketing, Cost Reduction Planning and Business Mentoring. We offer the required guidance and support to give you the knowledge you need for success, whilst maintaining a good work-life balance.

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STAND 41

STAND 07

STAND 22



# Connectionsb2b Radio - Magazine - Podcast - Networking

# **Complimentary radio interview!**

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To find out more visit www.connectionsb2b.co.uk

Arrange your COMPLIMENTARY RADIO INTERVIEW email: info@connectionsb2b.co.uk - code:GYBS22

# **EXHIBITORS A-Z**



# HJP FINANCIAL PLANNING



# HOOLOCK CONSULTING



IRS

We are a Dorking-based company which specialise in providing personal advice on many aspects of wealth management including investment planning, protection planning and retirement planning.

Additionally, we assist businesses in the increasingly complex area of corporate financial planning, providing guidance on retirement planning, protection for directors, key employees or shareholders, tax planning and aspects of exit planning.

0130 674 2200 advice.hjpcfp@sjpp.co.uk hipcfp.com Hoolock Consulting improves the skills of people working in sales to make them more effective and efficient in selling their products to their customers, creating a positive outcome for everyone involved. We do this through training and coaching individuals, in person and online, via customised programmes focused on their specific needs.

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STAND 13 STAND 33

STAND 51

itgenie

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IT Genie is a leading IT and Comms Managed Service Provider. We are headquartered in Crawley,

and predominantly cover the South and London. We empower clients to succeed securely through technology by designing, implementing, maintaining, and supporting end-to-end technical solutions for them. Areas of practice include Support, Cloud Services, Cyber Security, Business Continuity and Disaster Recovery, Connectivity and Communications, Procurement and Projects with many years of experience delivering Quality services to a loyal client base across the country.

0345 094 5353 info@itgenie.com



# KALL KWIK LEATHERHEAD



LOCASE

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01372 374 233 info@kkleatherhead.co.uk kallkwik.co.uk/leatherhead LoCASE helps business become more sustainable, competitive, and future ready by offering grants funding and free courses.

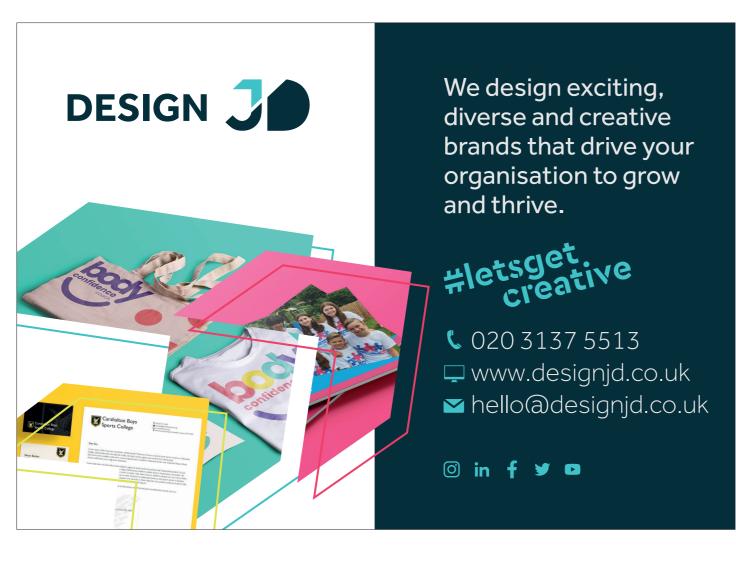
Small and medium sized business can apply for grants from £1,000 and up to £10,000, covering 40% of eligible costs, for energy efficiency measures, such as LED lighting, electric vehicles, heating upgrade... A 'green' business can apply for a business support grant for marketing, website, research and product development...

LoCASE has been funded by the European Regional Development Fund as part of European Structural Investment Funds Growth.

lowcarbon@surreycc.gov.uk

STAND 37 STAND 21

STAND 58





# **EXHIBITORS A-Z**



#### MCS-ITS

# Mattioli Woods plo

#### **MATTIOLI WOODS**



# MOLE VALLEY FOR

At Max Cloud services we provide professional business IT Support. providing small to mid-size businesses with all the IT Support they need. Our main focus is Cloud technology and to help ing you and your business get the most out of cloud services such as Office 365, data backup, security and more. With 1st class business IT Support we ensure that you and your business can

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Our deep interest in the Surrey community has seen us raise over £350,000 for charities in the southeast since 2014, as well as supporting Cobham Rugby Club.

020 8936 3980 peter.collier@mattioliwoods.com Mole Valley for Business provides local businesses with training, guidance and business support, enabling the local economy to thrive.

Current initiatives include free one-to-one business advice with an expert adviser; the Mole Valley Employment and Skills Hub, a free independent service to help local businesses with their recruitment needs; and Pop Up Leatherhead which provides the opportunity for small businesses and entrepreneurs to dip their toe into high street retail at the Leatherhead Swan Shopping Centre.

The countryside district of Mole Valley lies at the heart of the picturesque Surrey Hills and includes the thriving towns of Ashtead, Bookham, Dorking, Fetcham and Leatherhead.

01306 879 202 candida.goulden@molevalley.gov.uk molevalley.gov.uk

STAND 27

STAND 17

# Nescot

# NESCOT

STAND 39

Nescot is a thriving college located near Epsom, Surrey, next to Ewell East station and with a large on-site car park. The College provides training focused on high demand skills in around 30 different sectors. Its community of around 4000 students each year includes large numbers of apprentices and adults attending professional development and bespoke employer-led training. Partnerships with numerous employers and regional business forums ensure the relevance of its curriculum.

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With over £73m worth of business referred at a LOCAL level, 25 groups with over 380 members, Omni Local Business Networking is the fastest growing network in England.

John Gower has a 'Just ask John' challenge! Are you looking for anything (goods, services, products) to help your business? Find him, and see how he can help!!

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STAND 24

STAND 02

STAND 59



# Who's looking after your IT?

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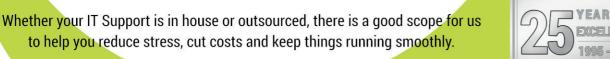
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**绢 handsonitservices** 







# **EXHIBITORS A-Z**



**PLATINUM** MEDIA GROUP

#### **RB INSPIRE**

reelfeel

# REEL FEEL **PRODUCTIONS**

PPG publishes Platinum Business Magazine, the South East's highest distribution business publication and the official Surrey Chambers of Commerce Magazine. Across all platforms, the group's publications

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have a readership of 720,000.

If you run a micro business, there is a wealth of expertise in the rbinspire community that you can tap into through mentoring. And it's FREE!

Our mentors are chosen for their specialist business skills. They provide encouragement and guidance, acting as a sounding board or 'critical friend'. They help you find answers to your business questions, so you can make informed decisions as you grow your business.

nicola@rbinspire.net

Reel Feel offers professional filming and editing services to a variety of clients looking for online video marketing presence. Working with experienced and skilled operators, producing engaging and creative videos for businesses, charities, events and weddings. Files are shared with clients and can be uploaded onto YouTube to view online and feature on your website.

0771 135 9672 reelfeel@icloud.com reelfeel.co.uk

STAND 12

STAND 32

STAND 36



# **REIGATE & BANSTEAD BOROUGH COUNCIL**

Reigate & Banstead Borough Council is committed to maintaining a prosperous local economy. The Council plays an important role in enabling economic development, from granting permissions to partnership working. Our Economic Prosperity team runs a number of initiatives to support local businesses and works closely with local businesses, residents' groups and retailers to maintain the borough's reputation as a great place to do business.

01737 276 000 economicprosperity@ reigate-banstead.gov.uk



# **REGENCY GROVE** COMMUNICATIONS



# SAMANTHA HEARNE COACHING

RGC is a business telephony specialist providing a comprehensive range of business communication solutions. We look after our customers from advice and supply through to support and maintenance. More than just hardware, our voice and data connectivity solutions are cost effective and easily scalable for any size of business

0330 002 0800 enquiries@rgcltd.co.uk rgcltd.co.uk

Samantha Hearne Ltd is a business mentoring and accreditation company that supports online businesses.

Samantha is an ex teacher with a first class honours degree in education. that, over the past 4 years, has enabled her to support hundreds of clients in building, growing and scaling successful, profitable businesses from; graphic designers, therapists, mindset and NLP practitioners, authors, childcare professionals, educational consultants, professional stylists and other coaches. As well as the mentoring side of the business, Samantha also now supports business owners who would like to achieve CPD accreditation for the work they do to support clients, their ability to create sustainable sales and become an overall better business owner.

info@samanthahearnecoaching.com

STAND 48

STAND 15

STAND 65

# **GROW**

Have an existing business but require expert advice to take it to the next level?

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Thinking of setting up your own business and need professional support and direction?

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# **OUR SERVICES:**

- Business mentoring and coaching
- Strategies to growing sales and channels
- ► Advice on raising finance and grants
- Development of financial business plans
- ➤ Full digital marketing services
- Business cost reduction planning
- Preparing businesses for a future sale





Running your own business is not easy, working out how to grow and make more profit is a constant challenge.

At **Business Doctors** we take a practical, down-to-earth approach to help you unlock the opportunities in your business.

One size doesn't fit all. We listen to what you and your business needs to work out a way forward.

Do you want a free, no-obligation structured report comparing your business to 40k+ other businesses? Get in touch for a confidential, no-obligation 1-2-1.

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"Together we will"

Did you know the average cost of

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\*Deloitte (2020) Mental Health and Employers

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# **SURREY BUSINESS** MAGAZINE

SureCare Mid Surrey is part of a national franchise with over 40 offices across the UK, offering home care services in the Reigate and Redhil area. We're committed to providing exceptional care services and are fully regulated by the conference facilities, bar, restaurant and Care Quality Commission (CQC). We ensure that our clients receive only the best quality care, delivered to the

> highest possible standards. All our staff are trained.

01737 847 304 enquiries@surecaremidsurrey.co.uk

Covering business and current affairs. Surrey Business Magazine is a breath of fresh air in the stale world of business publishing and covers business, politics, travel, motoring, dining out, banking, law, accountancy and wealth management, as well as news, reviews and events and a host of other topics.

In short Surrey Business Magazine is essential reading for all those working and trading in Surrey.

info@platinumbusinessmagazine.com

STAND 52

STAND 09

The damage to businesses caused by

fire costs the economy over £6 billion

and 75% of businesses that have a fire

Surrey Fire and Rescue Service we aim

to support businesses in reducing the

risk and impact of a fire by offering free

advice and guidance on fire safety. Our

ten to fifteen minutes and cover aspects

such as identifying the hazards, reducing

Business Safe and Well Visits take just

the risk of a fire starting, and steps to

Well Visit, please visit the Surrey Fire

complete the request form businesssafety.education@

surreycc.gov.uk

ensure the safety of staff and visitors. If

you would like a free Business Safe and

and Rescue website and enter 'Business

Safe and Well Visit' in the search bar and

within the first year never trade again. At

STAND 11



# OF COMMERCE



# SURREY FIRE AND RESCUE SERVICE



# TELSA MEDIA

Surrey Chambers of Commerce is the county's largest independent not-forprofit business support and networking organisation, utilising the expertise and experience of thousands of businesses to help others enhance their support network

The Chambers acts as a catalyst by connecting businesses to opportunities, promoting their services to valuable contacts, and representing them locally, regionally and nationally.

Come and see how they can help you unlock the potential of your business.

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Telsa Media is a digital marketing agency who specialise in all kinds of online marketing, including lead generation, SEO, PPC, website design, branding & logo design, social media management, content production, mobile apps and reputation management. We build an online presence for your business to increase traffic and generate leads; helping you target customers on mobile devices. Our experienced team has years of experience driving traffic and gaining

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results, fast.

STAND 44

STAND 16

STAND 11





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# **EXHIBITORS A-Z**



business through

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Our Corporate Fleet department offer a wide range of EV, Hybrid & Commercial vehicles tailored to suit any size company vehicle fleet & industry.

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company requirements

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07584278506

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STAND 50

# STAND 18



# TRELLIX

Ready to do some low-risk innovation?

Trellix helps your business make better decisions by automating the wisdom of your best people. It's a simple and cost-effective system for any size of business. If you're looking to scale or improve productivity and service levels, do get in touch!

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# UK BUSINESS MENTORING

A forward-thinking company with old style values is how we describe ourselves. Formed in 2009 the mentors at UK Business Mentoring have helped over one thousand owners to scale their businesses, supporting them with all aspects of running the business whether it be financial, marketing, people management/leadership or any other area of running a business.

0845 680 3634 joe@ukbusinessmentoring.co.uk



# VA CREATIVE MEDIA

VA Creative Media is an innovative, creative agency which puts you at the heart of our processes. Established in 2019, we focus on creating compelling, out-of-the-box designs, content and solutions that fit and enhance your brand

We work with global and local clients to achieve business objectives and create personalised solutions whatever your goals or challenges. We are also a social enterprise, as we are passionate about giving back to the community and are keen supporters and employers of the disabled community.

07549 067 770 sales@vadigitalmarketing.co.uk

STAND 45

STAND 38

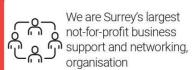
STAND 10



# **#CHAMBERBUSINESS**

At the heart of our local business communities. we've got the understanding, data, insights, services and expertise to support you and your business

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All of our services and products are directed by the business community for the business community



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# **EXHIBITORS A-Z**



# **WEST VALLEY** HOSPITAL

# wine &

#### WINE&SOMETHING



# WHAT'S ON IN MY TOWN GROUP

West Valley Hospital is a day-case facility with a contemporary design located on the 9th floor of the Interchange Building in Croydon. Offering a range of treatments, from Orthopaedics to Ophthalmology, we welcome insured, self-pay and NHS patients.

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What's On In My Town Group started in 2012 to offer local communities and businesses a place on social media to talk about local issues and promote locally

There are now 30 What's On across the UK offering affordable advertising, Social Media Training and Management, Video & Photography Service as well as sharing local issues and news.

Newly launched by the WOIMTG is My Business Support an online group helping small businesses support each other.

sales@woimtg.com

STAND 57

STAND 46

STAND 47

# **YAZAROO**

# YAZAROO



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Using principles well established in the world of Fine Art, the process of creating a unique visual language for the nonverbal communication of information.

STAND 53

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# YKTO / GET SET FOR GROWTH



# PHOTOGRAPHY

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- 1:1 support for grant applications plus business planning, marketing and finance
- Access to our e-learning platform GrowSmart

Get in touch to find out how we can help to grow your business in the Coast to Capital region at

getsetforgrowth.com/coast2capital

STAND 35

Elevate your brand, your identity, your business with Zoe Mills Photography.

Eco-conscious at heart, and with over 10 years of experience, we aim to help vou make vour business more personal. approachable and relatable through professional and storytelling imagery.

Come and visit our stall for an insight into what we do and helpful tips on how to elevate your photography yourself!

(Also Family and Wedding Photographers)

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STAND 62

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- Recruitment support from the Mole Valley Employment and Skills Hub
- Commercial agents marketing properties in Mole Valley
- Shared offices, meeting spaces and industrial/office parks
- Latest funding opportunities
- Business networking groups and briefing events near you
- Upskilling your employees
- Current training, courses and mentoring schemes



**NOTES** 

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# Why do successful business owners have Mentors?

93% say a Mentorhelped themsucceed \*Sage\*

70% survive more than five years \*FSB\*

97% of business ownersvalue them (Sage)

Why wouldn't youwanta Business Mentor?

66% report increased productivity \*BIS\*

**UK Business** Mentoring Group Rated No1 by client feedback

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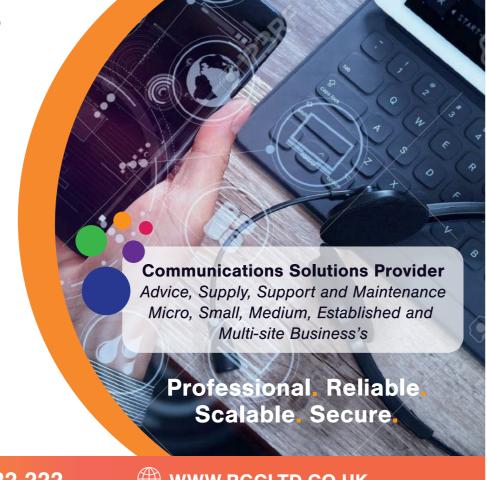
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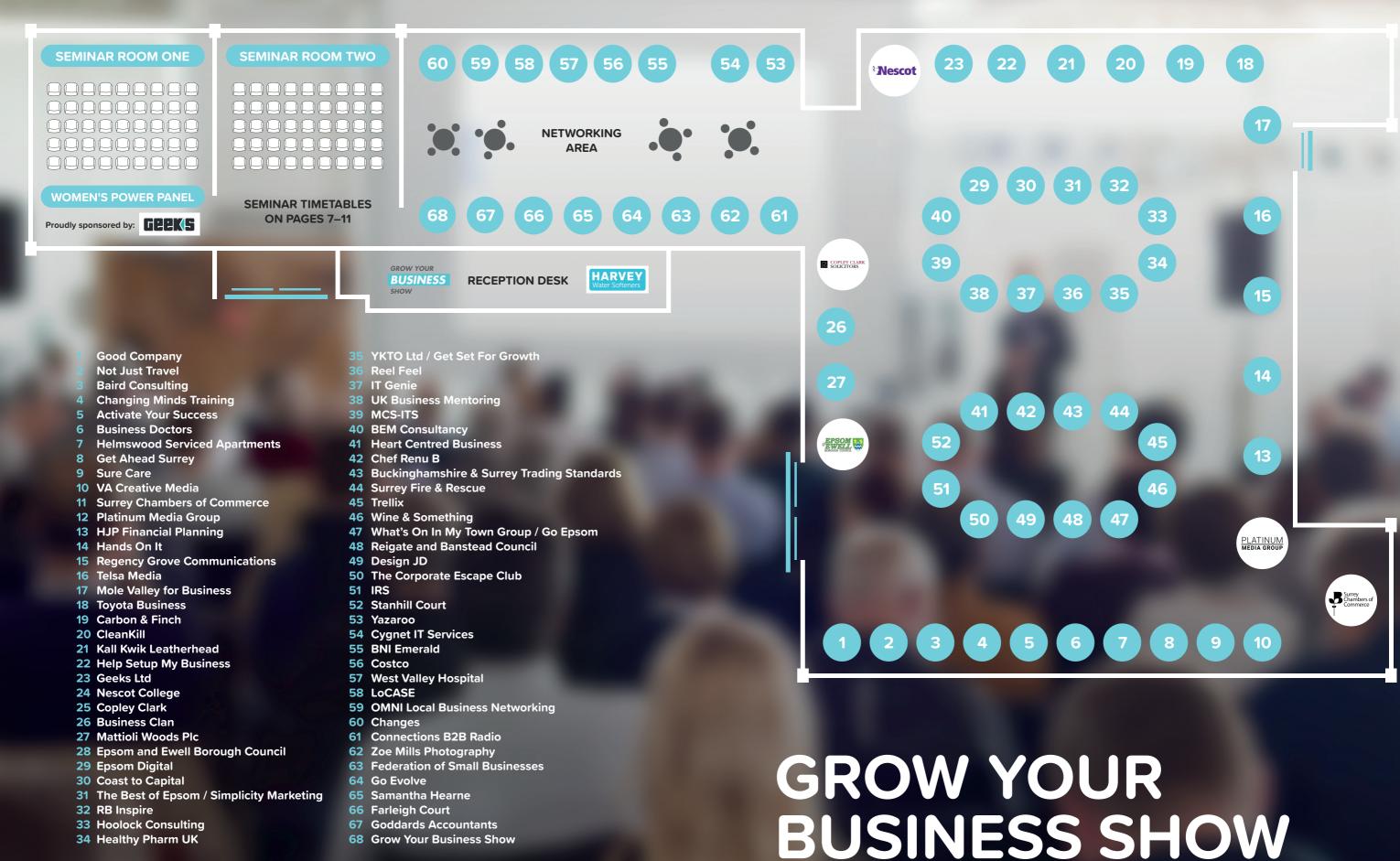








BUSINESS MOBILES

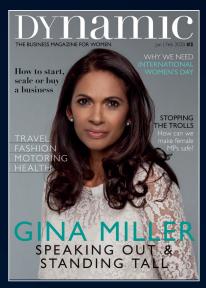


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ALL THE BUSINESS NEWS, VIEWS AND OPINION FROM ACROSS THE REGION



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SURREY BUSINESS AWARDS 2022

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